



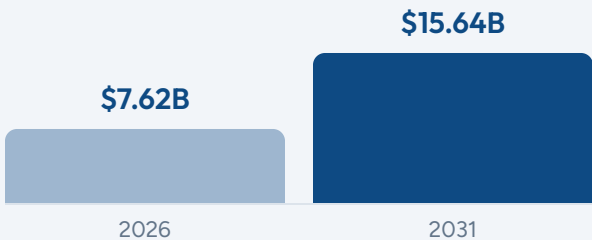
MARKET INSIGHT

Security is modernizing. Legacy systems are being left behind.

Organizations are replacing aging, disconnected systems with unified, cloud-connected video and access control that are easier to manage and scale.

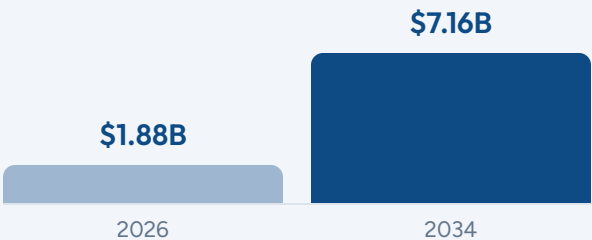
A FAST-GROWING MARKET

Video Surveillance as a Service



15.5% projected annual growth
MORDOR INTELLIGENCE

Access Control as a Service



18.2% projected annual growth
FORTUNE BUSINESS INSIGHTS

WHY ORGANIZATIONS REPLACE LEGACY SYSTEMS



GENETEC STATE OF PHYSICAL SECURITY 2026 · MULTIPLE RESPONSES ALLOWED

29%

of surveyed security professionals still run video surveillance and access control as separate systems

GENETEC, 2026

71%

of channel partners expect new cloud system deployments in 2026

GENETEC, 2026

72%

of security consultants plan to specify hybrid deployments over the next five years

GENETEC, 2026

One connected system, ready for what comes next.

Blue Iron Sentinel designs, deploys, and supports unified video and access control, with Sentinel Managed Services to keep every site verified and ready.

SOURCES Genetec, State of Physical Security 2026, www.genetec.com/binaries/content/assets/genetec/reports/report_en_state-of-physical-security-2026_web.pdf · Mordor Intelligence, VSaaS Market, www.mordorintelligence.com/industry-reports/video-surveillance-as-a-service-vsaaS-market · Fortune Business Insights, ACaaS Market, www.fortunebusinessinsights.com/access-control-as-a-service-market-116480